CASE STUDY



1351 LOGAN AVENUE, COSTA MESA

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LEVERAGED MARKET KNOWLEDGE TO ASSIST PAST CLIENT FIND A QUALITY TENANT IN A TIGHT MARKET.

CHALLENGE:

A long-time client of the Cargile Industrial Group, this client had owned the building for over 15 years. After a tenant was forced to vacate, our team was tasked with finding a quality tenant. The building had been occupied by a skateboard shop and needed serious renovations. The client did not want to deal with a troublesome tenant again.

SOLUTION:

The Cargile Industrial Group, utilizing their vast list of quality vendors and contractors, quickly rehabbed the building and prepared it for lease. With canvassing and cold call efforts we found several candidates that were looking for a long term lease.

RESULTS:

We found a laser manufacturer interested in rehabbing the building even further in order to install their high tech machinery. They signed a long term lease and we negotiated favorable terms with a personal guaranty to assure our client.



CLIENT: CONFIDENTIAL

TRANSACTION TYPE: Multi-Tenant Lease

LOCATION:

Costa Mesa, CA

TOTAL CONSIDERATION: Confidential



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