

CAREER SUMMARY

Focus

As Managing Development Partner with California Partners, Mike was responsible for site acquisitions, market studies, project design, municipal processing and marketing coordination of its core industrial portfolio. Spec industrial projects totaled over 2,000,000 square feet. Additionally, Mike coordinated over 500,000 SF of build-to-suits for Beckman Instruments, Master Halco, Ocean Pacific and Cytec Engineering. Projects were developed in the cities of Orange, Anaheim, Huntington Beach, Placentia, Brea, Santa Ana, Irvine, Carlsbad, Rancho Bernardo, Ontario, Fontana, Mesa and Tempe, Arizona.

History

Commercial Brokerage transactions total over 9,500,000 square feet with a transactional value totaling over \$1.2 billion.

EDUCATION

California State University at Fullerton - Business Administration with emphasis in Marketing
 California Real Estate Brokerage License

EXPERIENCE

1991 - Present:

Senior Vice President
Voit Real Estate Services

1980 - 1991:

Managing Development Partner
California Partners

1979 - 1980:

Business Properties Commercial
Brokerage Company

PARTIAL CLIENT LIST

- Northwest Mutual Life Ins. Co.
 - CIGNA Life Insurance Co.
 - General American Life Ins. Co.
 - Union Bank
 - Wescom Credit Union
 - RREEF

- Thrivent Life Insurance Co.
 - Pacific Gulf Properties
 - Swede Cal Properties
 - Western States Technology
 - Crown Associates Realty
 - Catellus Real Estate

NOTABLE TRANSACTIONS

Miraloma Distribution Center	313,000 SF
Main & Dyer Business Park	255,000 SF
Hoover Business Center	189,000 SF
La Palma Business Center	184,000 SF
Milliken Business Center	157,000 SF
The Esplanade Business Park	146,000 SF
High Desert Business Park	126,000 SF
Los Alamitos Business Park	108,000 SF
Fairview Corporate	116,000 SF
Yorba Linda Business Park	106,000 SF

EMAIL: mcargile@voitco.com

PHONE: 949.263.5338

LIC. NO: 00491668

www.cargilecg.com